

Defense Contract Management District East



Colonel Ronald C. Flom, USA
Commander



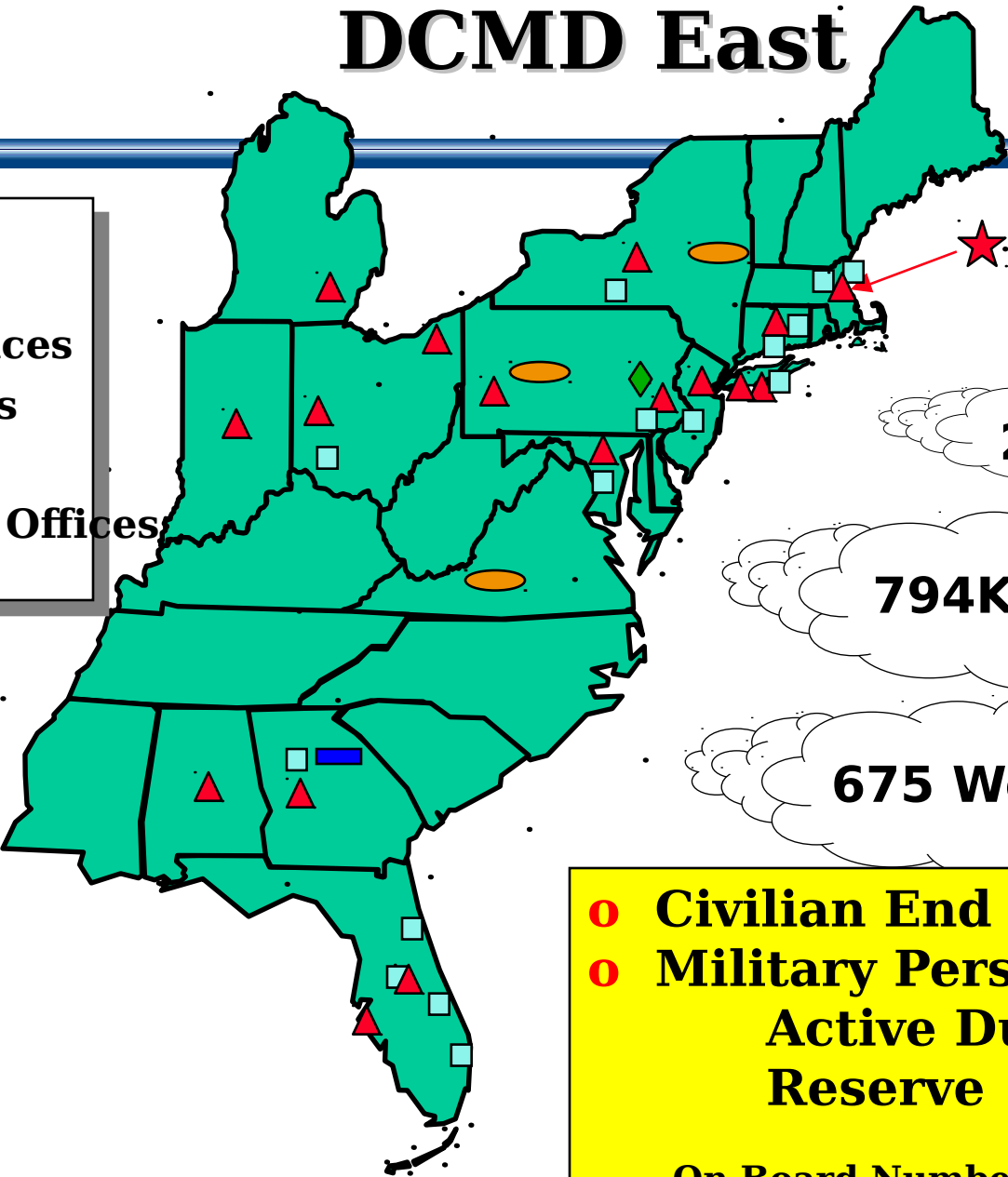
Topics

- ◆ **DCMDE Overview**
- ◆ **Mission**
- ◆ **Leadership Values**
- ◆ **Integrated Management System**
- ◆ **Challenges**



DCMD East

- ★ DCMD East HQ
- ▲ 7 Geographic Offices
- 15 Resident Offices
- ◆ IASO
- APMO
- Nuclear Propulsion Offices



24 States

794K sq. miles

675 Work Sites

○ Civilian End Strength

○ Military Personnel

Active Duty

Reserve

On Board Numbers (February, 2000)

198



DCMDE Mission

**Decentralized
Execution**

**Command
and
Control**

Manage over 211,500 contracts valued at \$400 billion for DoD, other Federal agencies and foreign governments. The District's 6,500 personnel and 34 major field Commands provide contract administration, production surveillance, engineering services, and quality assurance oversight at over 11,000 contractors located throughout the Eastern United States.

**Functional
Management**



Mission

- ◆ **Customer Satisfaction**
 - **Fast, Accurate Info**
 - **Eyes and Ears for SPOs, PMs, Buying Commands**
 - **Strong Influence on Readiness**

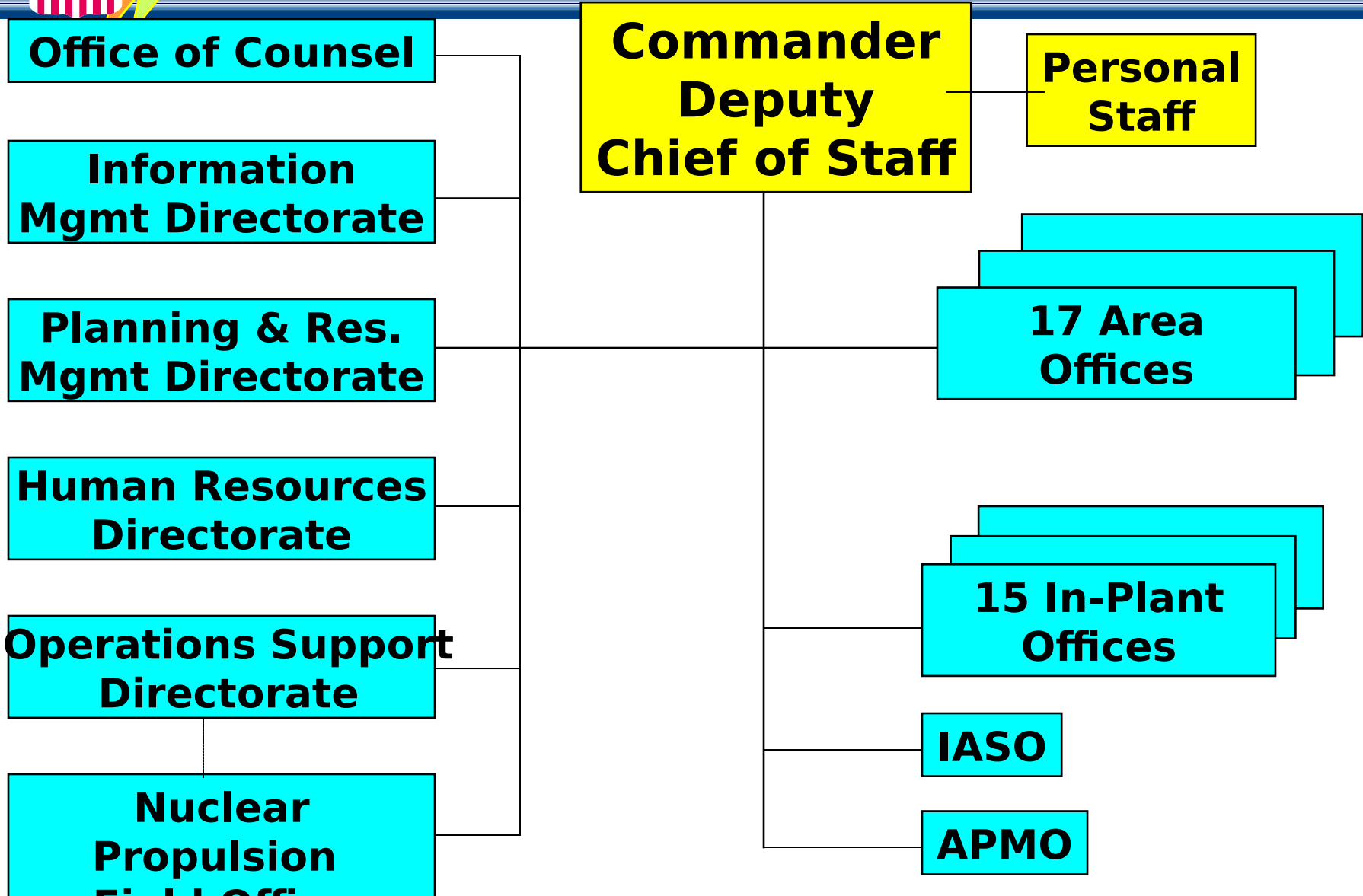
Operational Readiness - Bottom Line

Is the Customer knocking your doors down to get your services?

RADM Jenkins



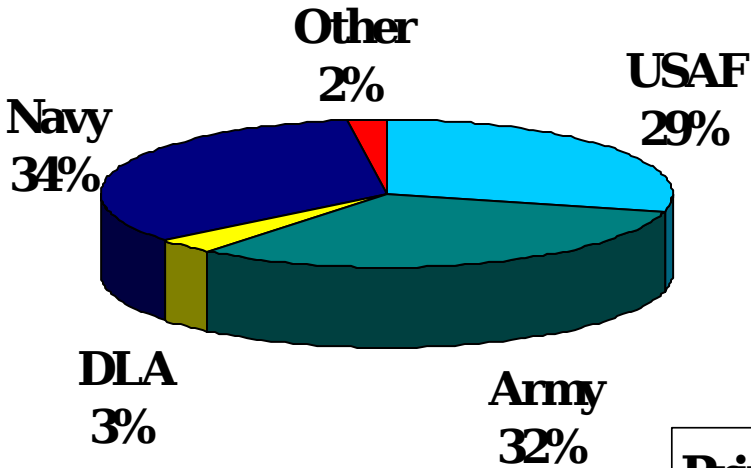
DCMDE Structure



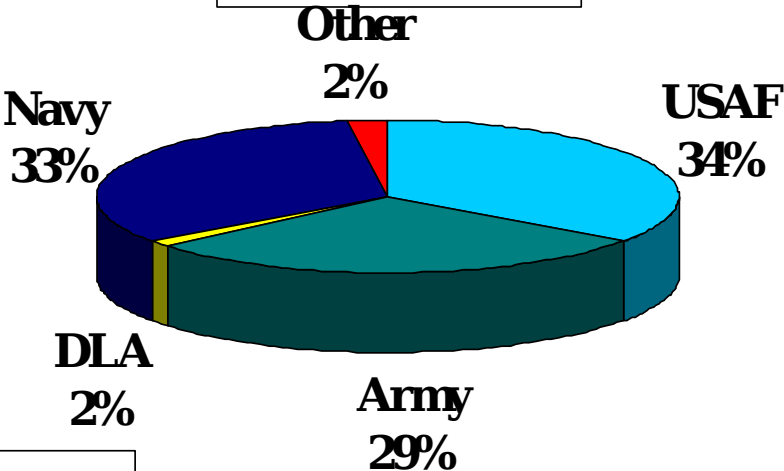


Business Base by Service

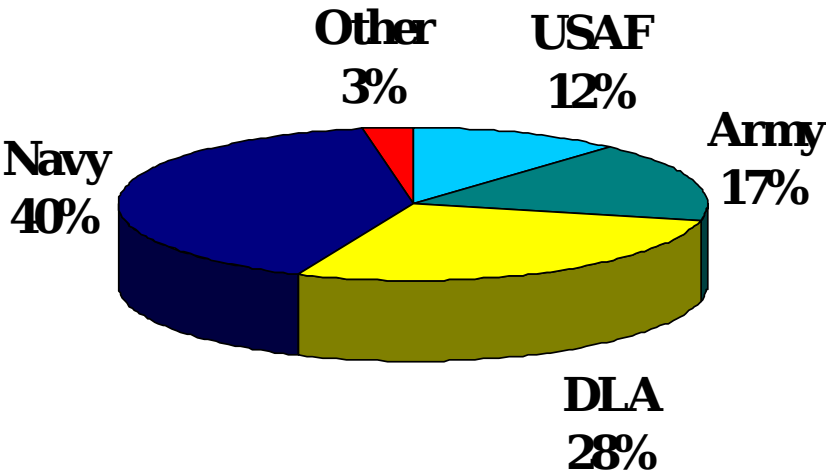
ULO \$42.9B



Obligated Dollar Value \$400.5B



Prime Contracts 211K



Data as of Feb. 2000



Some of the Things We Do

- **Validate Earned Value Management System**
- **Validate Contractor Entitlement to Payment**
- **Review and Approve Progress Payments**
- **Review Status of Contractor Procurement**



More of the Things We Do

Establish Overhead Rates

**Definitize
Contracts**

**Monitor
Government**

Accept Product

**Property Management
Councils**

**Contract
Close**

Program Integration

Engineering Changes

Terminations



Leadership

- ◆ **Be Visible**
- ◆ **Visit your outlying sites first**
- ◆ **Tell all your people what is going on**
- ◆ **Force your leadership to visit sites**
- ◆ **Have teams regularly brief you**
- ◆ **Delegate**



I Rely On You To:

- ◆ **Be a Leader**
 - **Integrity**
 - **Accountable, Responsible**
 - **Manage your resources effectively**
 - **Don't overreact**
 - **No hidden agendas**
 - **Keep me informed**



I Rely On You To :

- ◆ **Interface with my HQ Staff**
 - **Use the District Deputy Commander**
 - **Meet each Director and get to know their challenges**
 - **Maintain a rapport through the chain of command**
 - **Use Chief of Staff as a sounding board**



I Rely On You To:

- ◆ **Coach, counsel, mentor and discipline your subordinates**
 - **Toughest challenge is team leader development**
- ◆ **Stay attuned to requests for reasonable accommodations**
- ◆ **Emphasize “Zero Tolerance”:**
 - **Sexual Harassment/Racial Bias**
 - **Time and Attendance**
 - **GOVs**
 - **Internet/computer abuse**
 - **Tolerance cell phones**



I Rely On You To:

- ◆ **Walk the path less traveled**
 - **Know every inch of your command**
 - **Know your people... talk to them**
- ◆ **Place top priority on:**
 - **Unit Self Assessment, Performance Plans**
 - **Unit Cost, Performance Improvement**
- ◆ **Have corrective action plans for dilemmas... IOAs, etc.**
 - **QUICKLY, with milestones**



Integrated Management System

- ◆ GPRA
- ◆ Unit Self Assessment**
- ◆ Performance Plan
- ◆ MCAP / MCRs
- ◆ Annual Statement of Assurance
- ◆ Unit Cost - FMR

**MMR
FMR
SMR**

One Book

**** Basis for Continuous Improvement /
Performance Plan**



Challenges

- ◆ **Get Headquarters to Let Us Do Our Job**
- ◆ **Integrated Management System Across the District**
- ◆ **MMR Yellow & Red Areas**
- ◆ **Teamwork In Everything We Do**
- ◆ **Customer Focus Is Our Top Priority**
- ◆ **Workforce Development**
- ◆ **Leadership Is The Key**



We're Spread Thin, So...

- ◆ Don't forget the concept of "One Team, One Focus"
 - Talk to other CAOs
 - Use stuff that's already been developed

"No CAO is an Island"

DCMC

Quality Contract Administration Services
Acquisition Professionals
Around the Clock... Around the World

Commitment To the Warfighters
What They Need... When They Need
To Successful Contracting
From Start... to Finish

Satisfaction Of Our Customers With Our
Services
Right People... Right Place...